BALANCE SHEET
Quarter I/ 2008
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS | 100 |  | 413,548,483,053 | 166,356,064,715 |
| I. Cash and cash equivalents | 110 | V. 1 | 12,007,636,565 | 11,936,399,781 |
| 1. Cash | 111 |  | 12,007,636,565 | 11,936,399,781 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 2 | 1,388,600,000 | 1,388,600,000 |
| 1. Short-term investments | 121 |  | 1,693,080,000 | 1,693,080,000 |
| 2. Provision for devaluation of short-term security investments (*) | 129 |  | $(304,480,000)$ | $(304,480,000)$ |
| III. Receivables | 130 |  | 201,054,745,117 | 35,194,838,095 |
| 1. Trade accounts receivables | 131 | V. 3 | 170,128,921,792 | 22,640,162,013 |
| 2. Advances to suppliers | 132 | V. 4 | 24,544,614,771 | 5,836,572,092 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 5 | 6,381,208,554 | 6,718,103,990 |
| 6. Provision for short-term bad receivables (*) | 139 |  |  |  |
| IV. Inventories | 140 |  | 187,772,811,629 | 99,907,181,184 |
| 1. Inventories | 141 | V. 6 | 187,772,811,629 | 99,907,181,184 |
| 2. Provision for devaluation of inventories (*) | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 11,324,689,742 | 17,929,045,655 |
| 1. Short-term prepaid expenses | 151 | V. 7 | 494,292,744 | 47,400,000 |
| 2. VAT deductible | 152 |  | 5,707,823,723 | 1,349,835,426 |
| 3. Tax and accounts receivables from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 | V. 8 | 5,122,573,275 | 16,531,810,229 |
| B. LONG-TERM ASSETS | 200 |  | 7,408,995,983 | 6,122,543,739 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 5,806,274,320 | 4,475,784,487 |
| 1. Tangible fixed assets | 221 | V. 9 | 2,718,223,827 | 3,866,344,160 |
| - Historical cost | 222 |  | 4,466,093,992 | 5,846,645,176 |
| - Accumulated depreciation (*) | 223 |  | $(1,747,870,165)$ | $(1,980,301,016)$ |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |


| - Accumulated depreciation (*) | 226 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 3. Intangible fixed assets | 227 |  |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation (*) | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 10 | 3,088,050,493 | 609,440,327 |
| III. Property investment | 240 | V. 11 | 1,588,619,481 | 1,619,759,208 |
| - Historical cost | 241 |  | 2,518,196,878 | 2,518,196,878 |
| - Accumulated depreciation (*) | 242 |  | (929,577,397) | (898,437,670) |
| IV. Long-term financial investments | 250 |  |  |  |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment (*) | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 14,102,182 | 27,000,044 |
| 1. Long-term prepaid expenses | 261 | V. 12 | 14,102,182 | 27,000,044 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  |  |  |
| TOTAL ASSETS | 270 |  | 420,957,479,036 | 172,478,608,454 |
| CAPITAL SOURCES |  |  | Ending Balance | Beginning Balance |
| A. LIABILITIES | 300 |  | 329,852,149,124 | 81,830,625,349 |
| I. Short-term liabilities | 310 |  | 328,996,513,784 | 80,545,163,226 |
| 1. Short-term borrowing and debts | 311 | V. 13 | 294,025,232,675 | 40,474,637,121 |
| 2. Trade accounts payables | 312 | V. 14 | 568,999,102 | 25,727,005,298 |
| 3. Advances from customers | 313 | V. 15 | 27,741,874,938 | 9,224,430,607 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 2,630,107,197 | 2,227,239,725 |
| 5. Payable to employees | 315 |  | 1,055,443,272 | 2,630,206,899 |
| 6. Payable expenses | 316 | V. 17 | 120,000,000 | 119,205,076 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 2,854,856,600 | 142,438,500 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 855,635,340 | 1,285,462,123 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 | V. 19 | 797,791,834 | 1,242,134,400 |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 | V. 20 | 57,843,506 | 43,327,723 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY | 400 |  | 91,105,329,912 | 90,647,983,105 |
| I. Capital sources and funds | 410 |  | 90,604,895,452 | 90,267,633,151 |
| 1. Paid-in capital | 411 | V. 21 | 33,000,000,000 | 33,000,000,000 |


| 2. Capital surplus | 412 | V.21 | $42,681,336,364$ | $42,681,336,364$ |
| :--- | ---: | ---: | ---: | ---: |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock (*) | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | $6,999,611,756$ | $4,414,609,738$ |
| 8. Financial reserve fund | 418 |  | $1,526,878,696$ | $1,284,841,152$ |
| 9. Other fund belong to owner's equity | 419 |  | $(29,578,529)$ | $(78,356,670)$ |
| 10. Retained profit | 420 |  | $6,426,647,165$ | $8,965,202,567$ |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $500,434, \mathbf{4 6 0}$ | $\mathbf{3 8 0 , 3 4 9 , 9 5 4}$ |
| 1. Bonus and welfare funds | 431 | V.21 | $500,434,460$ | $380,349,954$ |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| TOTAL RESOURCES | $\mathbf{4 4 0}$ |  | $\mathbf{4 2 0 , 9 5 7 , 4 7 9 , 0 3 6}$ | $\mathbf{1 7 2 , 4 7 8 , 6 0 8 , 4 5 4}$ |

OFF BALANCE SHEET ITEMS

| ITEMS | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
| 1. Operating lease assetsi <br> 2. Goods held under trust or for processing <br> 3. Goods received on consignment for sale <br> 4. Bad debts written off <br> 5. Foreign currencies <br> USD <br> EUR |  |  |  |
| 6. Subsidies of state budget | V.22 | $400,253,860$ | $400,253,860$ |

## INCOME STATEMENT

## Quarter I/ 2008

| Items | Code | Note | Quarter I |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 | VI. 1 | 259,601,217,219 | 93,459,112,184 | 259,601,217,219 | 93,459,112,184 |
| 2. Deductions | 02 | VI. 2 | 4,788,000 | - | 4,788,000 | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 | VI. 3 | 259,596,429,219 | 93,459,112,184 | 259,596,429,219 | 93,459,112,184 |
| 4. Cost of goods sold | 11 | VI. 4 | 245,119,898,229 | 86,861,196,087 | 245,119,898,229 | 86,861,196,087 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 14,476,530,990 | 6,597,916,097 | 14,476,530,990 | 6,597,916,097 |
| 6. Financial income | 21 | VI. 5 | 245,229,947 | 279,251,863 | 245,229,947 | 279,251,863 |
| 7. Financial expenses | 22 | VI. 6 | 4,002,029,642 | 428,210,107 | 4,002,029,642 | 428,210,107 |
| - Include: Interest expense | 23 |  | 3,892,090,943 | 386,955,627 | 3,892,090,943 | 386,955,627 |
| 8. Selling expenses | 24 |  | 1,493,233,486 | 1,332,633,556 | 1,493,233,486 | 1,332,633,556 |
| 9. General and administrative expenses | 25 |  | 2,269,564,153 | 805,598,089 | 2,269,564,153 | 805,598,089 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | 6,956,933,656 | 4,310,726,208 | 6,956,933,656 | 4,310,726,208 |
| 11. Other income | 31 |  | 268,571,732 | 175,429,203 | 268,571,732 | 175,429,203 |
| 12. Other expenses | 32 |  | 1,192,733,454 | 445,772,736 | 1,192,733,454 | 445,772,736 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (924,161,722) | $(270,343,533)$ | (924,161,722) | $(270,343,533)$ |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 6,032,771,934 | 4,040,382,675 | 6,032,771,934 | 4,040,382,675 |
| 15. Current corporate income tax expenses | 51 | VI. 7 | 1,689,176,141 | 565,653,575 | 1,689,176,141 | 565,653,575 |
| 16. Deferred corporate income tax expenses | 52 | VI. 8 | - | - | - | - |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 4,343,595,793 | 3,474,729,100 | 4,343,595,793 | 3,474,729,100 |
| 18. EPS (*) | 70 |  | 1,316 | 1,053 | 1,316 | 1,053 |

## CASH FLOW STATEMENT

## Quarter I/ 2008 (Direct method)

Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| 1. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 154,954,995,959 | 79,636,916,458 |
| 2. Cash paid for supplier | 02 |  | (267,666,154,323) | $(45,608,591,954)$ |
| 3. Cash paid for employee | 03 |  | (3,437,019,437) | $(1,766,434,862)$ |
| 4. Cash paid for interest | 04 |  | (3,772,090,943) | $(386,955,627)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(1,046,441,282)$ | (353,367,989) |
| 6. Other receivables | 06 |  | 12,689,668,822 | 12,380,309,307 |
| 7. Other payables | 07 |  | $(45,031,828,896)$ | (48,852,636,741) |
| Net cash provided by (used in) operating activities | 20 |  | (153,308,870,100) | (4,950,761,408) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (2,244,538,800) | $(150,988,019)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  | - |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 87,050,130 | 68,199,065 |
| Net cash used in investing activities | 30 |  | (2,157,488,670) | (82,788,954) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  | - |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 62,910,200,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 207,192,232,675 | 16,503,000,000 |
| 4. Cash paid to principal debt | 34 |  | $(48,354,637,121)$ | (73,541,000,987) |
| 5. Cash paid to financial lease debt | 35 |  | - |  |
| 6. Dividend, profit paid for owners | 36 |  | (3,300,000,000) | (1,300,000,000) |
| Net cash (used in) provided by financing activities | 40 |  | 155,537,595,554 | 4,572,199,013 |
| Net cash during the period (20+30+40) | 50 |  | 71,236,784 | $(461,351,349)$ |
| Cash and cash equivalents at beginning of year | 60 |  | 11,936,399,781 | 1,411,163,665 |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 12,007,636,565 | 949,812,316 |

